

Sample Phone Call

Below is a sample phone script to call to your representatives. With We especially need you to reach out to:

Senator Dick Codey- Senate President- 973-731-6770, Essex County (D-27)

Senator Shirley Turner- Sponsor- 609-530-3277, Mercer County- Trenton, Ewing, Lawrence, Princeton, Pennington

Senator Leonard Lance- Minority Leader-908-788-6900, Hunterdon County and all of Warren County

FIND YOUR REPRESENTAIVES PHONE NUMBER ON WWW.NJREIA.COM OR WWW.GSREIA.COM

Please stick to the script do not belittle, or berate anyone, You may also relay this same message to their assistants that may answer the phone. Best times to call in the morning when the representative may be in the office before staff arrives. But lets call all day. They may inquire about your name and address, confirm your within their constituency.

You're a Real Estate Professional Company, call the representatives in your district.....

Honorable Richard Codey Senate President (HONORABLE, NAME & POSITION)

Senator Richard Codey (OR TITLE & NAME OF REPRESENTATIVE YOUR CALLING)

My Name is **STATE YOUR NAME** I am a Real Estate a Professional I work for **STATE YOUR COMPANY NAME**

We are members of the New Jersey Real Estate Professionals which is made up of 1700 Real Estate Professional Companies covering the fields of Mortgage, Real Estate Offices, Property Management Companies, Title Abstract Companies, Attorneys, Appraisers, Contractors, such as Plumbers, Masons, Electricians, Builders, Carpenters, and Home Inspectors,

I am calling to you to express my concern and opposition to Bill # S 2699 "Foreclosure Consulting and Anti-fraud Act" and also A 4214 "Foreclosure Rescue Fraud Prevention Act."

Although the Bill's intent is to assist homeowners who are behind on their mortgage payments, we at the New Jersey Real Estate

Professionals Association feel the passage of this bill will have the opposite effect as seen in the State of New York.

The Bill's vague and all encompassing regulatory scope with its vague and ambiguous provisions will not only harm legitimate Real Estate Professionals as they carry out their professional duties but will make it difficult for homeowners in foreclosure to find a Real Estate Professional, or Investor to assist them in their financial difficulty, particularly in a weakening real estate market. The end result will be a Sheriff Sale Foreclosure. Banks will have to take back many of the properties which will lead to a weakening of their financial position...and the foreclosed homeowner will end up losing what they worked so hard for disrupting the family unit.

New Jersey has some of the most comprehensive and stringent fraud laws which if properly used will protect homeowners from dishonest individuals.

In many instances the best option available to homeowners in financial difficulty is to work with a Real Estate professional who may help the homeowner sell their property before losing it to the bank and be able to continue to live in their home or start a new.

As a follow up to our conversation. We will send some information that will demonstrate how this type of legislation will produce the opposite effect than what was intended.

Thank you...

We will send via email to articles for their review.

Along with your letter. To be mailed and faxed.

I will also post the articles on the NJREIA website

